

Meeting with Lawmakers | Demo & Interactive Exercise Observer rating sheet

Score the overall performance of individuals within your group to help them become a more successful advocate! Take notes using the space below while team members are engaging in the role-playing activity. While viewing their skills, determine if the advocate:

| | | Needs improvement | Okay | Excellent |
|----|---|-------------------|------|-----------|
| 1. | Clearly stated the reason for the visit | | | |
| 2. | Made a convincing case as to why they want lawmaker's/aide's suppor | ·t | | |
| 3. | Communicated in as concise a manner as possible | | | |
| 4. | Communicated in a constructive, non-confrontational manner | | | |
| 5. | Asked the lawmaker for a specific action or support | | | |
| 6. | Answered all of the questions asked by the lawmaker/aide | | | |
| 7. | Summarized any agreements and next steps | | | |
| 8. | Thanked the lawmaker for the meeting | | | |

If you were the lawmaker, would you take the requested action based on what you learned from the advocate today?

Check one: Yes____ Maybe____ No____

Additional comments: