

## Meeting with Lawmakers | Demo & Interactive Exercise

### Observer rating sheet

Score the overall performance of individuals within your group to help them become a more successful advocate! Take notes using the space below while team members are engaging in the role-playing activity. While viewing their skills, determine if the advocate:

Needs improvement      Okay      Excellent

1. Clearly stated the reason for the visit
2. Made a convincing case as to why they want lawmaker's/aide's support
3. Communicated in as concise a manner as possible
4. Communicated in a constructive, non-confrontational manner
5. Asked the lawmaker for a specific action or support
6. Answered all of the questions asked by the lawmaker/aide
7. Summarized any agreements and next steps
8. Thanked the lawmaker for the meeting

Needs improvement	Okay	Excellent

If you were the lawmaker, would you take the requested action based on what you learned from the advocate today?

Check one: **Yes**\_\_\_ **Maybe**\_\_\_ **No**\_\_\_

Additional comments:

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